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## **VALIC SELECTED BY TOP MASSACHUSETTS HEALTHCARE PROVIDER**

*VALIC to Serve as New and Exclusive Retirement Plan Provider for Northern Berkshire Health System*

HOUSTON, August 7, 2013 —VALIC, a leading retirement plan provider for healthcare institutions and other not-for-profit organizations, has been named the exclusive retirement plan provider for Northern Berkshire Health System in Massachusetts. The decision follows a competitive RFP process conducted by Gallagher Retirement Service, an independent third party consultant.

“After a lengthy selection process, we selected VALIC for their significant focus on customer service and developing relationships with employees to better assist them in achieving their retirement goals,” said Christopher Hickey, Chief Financial Officer, Northern Berkshire Healthcare. “Moreover, VALIC’s well-organized transition process ensured minimal impact on our employees. It’s evident that VALIC will truly be a partner, not just a vendor.”

“We are delighted to be the new and exclusive plan provider for Northern Berkshire Health System,” said Bruce Abrams, President of VALIC. “VALIC is committed to preparing plan participants for retirement and providing the customized solutions they need to achieve their financial goals. It is our pleasure to extend our services to the group and we look forward to many years of success together.”

Northern Berkshire Health System will have access to VALIC’s open-architecture mutual fund platform that utilizes thousands of non-proprietary investment choices from over 100 fund families. Plan administrators and all Northern Berkshire Health System employees, regardless of whether or not they are participating in VALIC’s retirement plan, will receive periodic retirement readiness reports through the Retirement Planning Insights service in partnership with Financial Soundings. VALIC will provide access to on-site professional financial advisors who assist employees with a wide range of retirement and financial planning issues. The group’s 550 eligible plan participants will also have access to a complete suite of Internet support services and financial planning tools, including VALIC’s Guided Portfolio Services®, online support from VALIC’s website and access to account information and financial planning tools through VALIC’s mobile application for the iPhone and Android phones.

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Northern Berkshire Health Systems was founded in 1984 as the parent corporation of an expanding local health care system. It is the second-largest employer in northern Berkshire County, Massachusetts, with an employee base of approximately 550 employees in four locations. The health system contributes many millions of dollars to the local economy every year.

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For more than half a century, VALIC has served as a leading retirement plan provider for K-12 schools and school districts, as well as for higher education, healthcare, government and other not-for-profit institutions. As of March 31, 2013, VALIC has over \$72 billion in total assets under management and manages plans for nearly

25,000 groups serving more than 2 million plan participants. VALIC represents The Variable Annuity Life Insurance Company and its subsidiaries, VALIC Financial Advisors, Inc. and VALIC Retirement Services Company.